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Start a package delivery business with the Amazon Delivery Service Partner Program

Learn the basics about being the owner-operator of your own Amazon delivery business.

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In this series, we will cover how to start a business with Amazon. This post focuses on the logistics industry and how to start a full-time package delivery business.

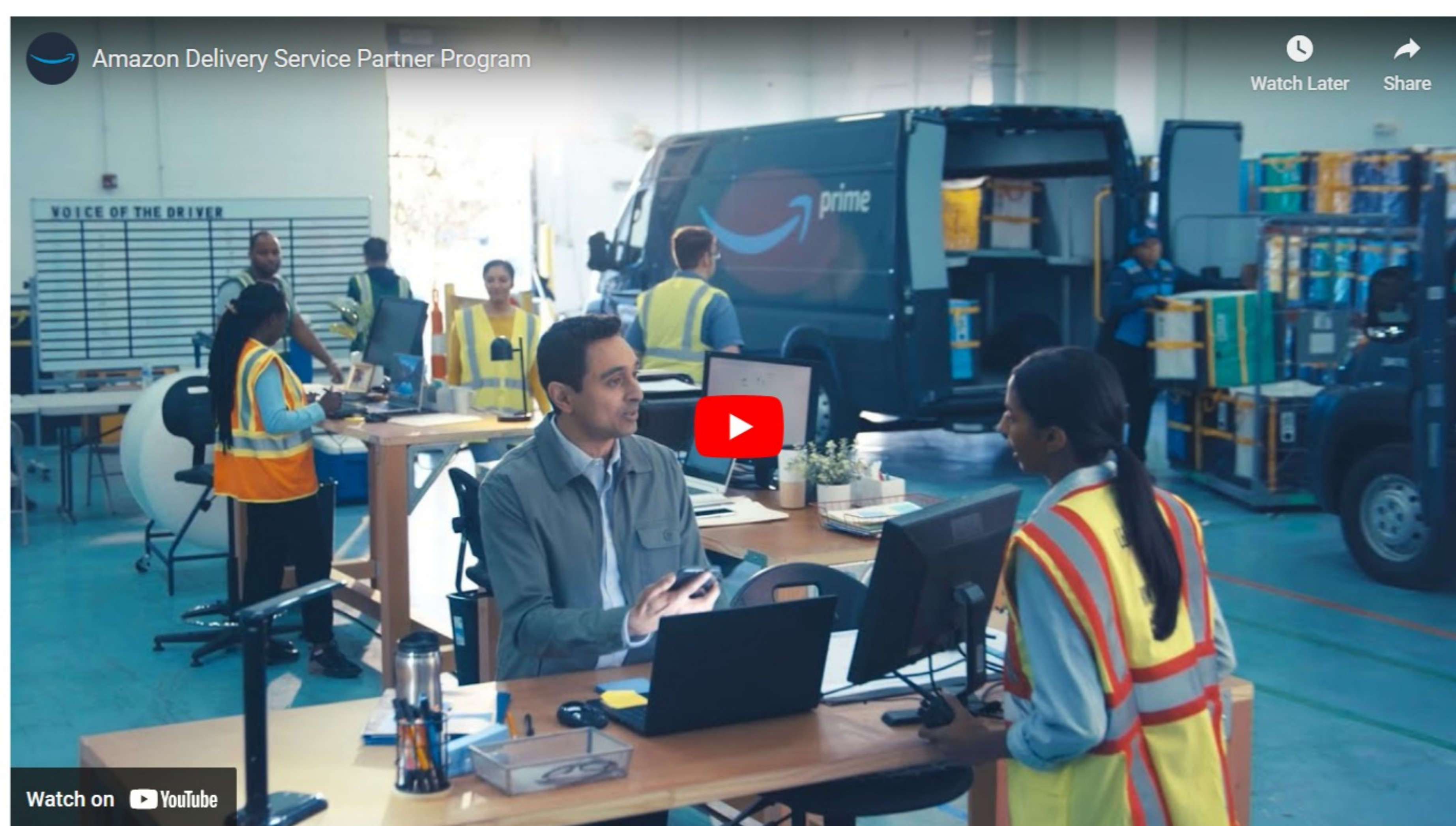
Did you know that Amazon offers a program that helps you become the full-time owner-operator of your own package delivery business? If you are interested in the logistics industry and a hands-on business opportunity, explore becoming the owner-operator of your own business through the [Amazon Delivery Service Partner](#) program, also known as DSP, below.

Amazon Delivery Service Partner (DSP) program opportunities

The Amazon Delivery Service Partner program provides an opportunity for you to:

- Become the full-time owner-operator of your own logistics business
- Work as an independent contractor for Amazon
- Set your own hours
- Manage day-to-day delivery operations
- Receive fixed monthly payments based on the volume of packages delivered
- Manage profit and loss
- Hire and manage employees and delivery shifts
- Support delivery associates as they encounter challenges

Please note this program is available in select locations. Please review the current list of [available Amazon Delivery Service Partner locations](#) if you are interested in starting your own Amazon delivery business.



Benefits of starting an Amazon package delivery business

Amazon offers several opportunities to start a small business or a side business by delivering products to customers. Even though you would work as your own independent business, Amazon offers several advantages for becoming a part of the program and a delivery service owner-operator.

Program advantages include:

- **Built-in client base:** Many small business owners are responsible for finding their own clients and customers, which requires marketing, sales, and/or business development support, depending on your line of work. However, one of the perks of the Amazon Delivery Service Partner program is that you have a built-in client base. Package supply comes from Amazon, so you can focus on core operations and employees instead of focusing on generating new business.
- **Business service support:** As a part of the program, Amazon works with third-party vendors to help support Amazon Delivery Service Partners, including exclusive deals and discounts to keep your operation running smoothly. Please note that vendors operate independently, and Delivery Service Partner can choose to utilize them to provide their DAs with benefits. Amazon also offers hands-on training, business coaching, logistics technology, and on-road support.
- **Revenue potential:** Annual revenue potential ranges from \$1M-\$4.5M and annual profit potential ranges from \$75K-\$300K. Review the [financial notes](#) to learn more. Amazon Delivery Service Partners receive fixed monthly payments depending on the volume of packages delivered by their business.

Amazon Delivery Service Partner Application Preparation

To apply to become an Amazon Delivery Service Partner, please [ensure you are in an available location](#) and have the following available for submission:

- Proof of \$30,000 in liquid assets
- Up-to-date resume
- Fresh email address: Please have an email address that is not associated with an Amazon shopping account or program such as Amazon Flex; this includes a current Amazon Delivery Service Partner profile

Application tip: Your credit score will be an important factor in the application and financial review process.

How to Start Your Amazon Delivery Business

To be considered for the Amazon Delivery Service Partner program, you will go through the below process:

- 1) **Application completion:** The application should take two to three hours to complete. Please note, that when you apply, please use an email address that isn't associated with an Amazon shopping account or an Amazon program, including another Amazon Delivery Service Partner profile.
- 2) **Application and financial review:** Due to this program's competitiveness, application review can take several months. Amazon will conduct background checks, credit checks, and motor vehicle record checks.
- 3) **Interview or rejection notification:** If your application is approved, you will be contacted for an interview as a part of the process. You will also be required to participate in a station visit, attend a live webinar, sign a non-disclosure agreement (NDA), and submit a business plan prior to your interview. If you are not selected, you will be notified via email and you can apply again after 12 months from the date you originally applied.

- **Offer:** If selected for the Amazon Delivery Service Partner program, you will receive a notice via email and be added to the Future Amazon Delivery Service Partner program, which offers onboarding and launch education ahead of a delivery station opening or becoming available. Learn more about the [Future Amazon Delivery Service Partner program](#).

Visit the [Amazon Delivery Service Partner program](#) for more details and join the ranks of over 3,000 Amazon Delivery Service Partners worldwide. You can also review a comprehensive [Amazon Delivery Service Partner program's frequently asked questions](#) (faqs).

Additional Amazon Delivery Programs

If you would like to create an additional income stream, or focus on a flexible, part-time venture delivering products to customers, you can deliver part-time with your own vehicle through the [Amazon Flex Program](#). If you have a physical storefront, you can join of the [Amazon Hub Delivery Program](#).

Amazon Business for Small Business

If you are a solopreneur or small business you can get business-only pricing on select products and explore business-only account features such as [Business Analytics](#) and integration with business software such as [QuickBooks](#). In addition, if you have a consumer Amazon Prime account, you qualify for a free [Business Prime Duo](#) account. Explore the [benefits of Amazon Business](#) now or create a free [Amazon Business account](#).